

# Academic Partner Program

## Building the Cybersecurity Workforce of the Future



The Academic Partner Program is designed to provide industry-recognized Fortinet training and certification opportunities to the next generation of cybersecurity professionals. The Academic Partner Program collaborates with academic institutions around the world to help learners to become part of an elite group of skilled security professionals.



A recent Fortinet skills gap survey found that **81% of organizations** prefer to hire candidates with certifications.<sup>1</sup>



**95% of respondents** believe their certifications have better prepared them for their current security role.



According to the US Bureau of Labor statistics, the median salary for cybersecurity analysts in the US in 2020 was **\$102,600**.\*

\* Reference: [www.coursera.org/articles/cybersecurity-analyst-salary](https://www.coursera.org/articles/cybersecurity-analyst-salary)

The program enables institutions and organizations to provide unique training and certification that were previously only offered to Fortinet customers, employees, and partners. Students who train and certify at our partner universities add extremely valuable experience and credentials that will be highly sought after in the job market.

### Who can become an Academic Partner?

The institution must be a degree-granting institution: Associate, Bachelor's, Master's, or Doctoral.

**515**

Authorized Academic Partners around the world.

\* Last updated 12/2022

**96**

countries and territories around the world host an Academic Partner Program.

\* Last updated 12/2022

**2022**

Recognized in 2022 Gartner® Magic Quadrant™ for Network Firewalls for the 13th time.

The Fortinet Academic Partner Program works with institutions to create a more diverse, equitable, and inclusive cyber workforce, bridging the gap between learning and careers.

- Prepare students for a career in cybersecurity
- Enable Fortinet certification through lecture and hands-on practical application
- Build a skilled workforce, recognized in the industry as elite cybersecurity professionals

### Academy Benefits

- Course descriptions and materials
- Instructor slides
- Free online course material
- No-cost licenses of Virtual Machines (VMs)
- Free hosted labs

### Student Benefits

- Student guides and education pathways
- Hands-on practical application
- Free exam voucher upon completion of course
- Access to online proctoring for certification exams
- Access to a distributed ecosystem of employer partners
- Self-paced courses and labs to work with students' schedules

### Fortinet NSE Certifications

The Fortinet Network Security Expert (NSE) program is an eight-level training and certification program that is designed to provide interested technical professionals with an independent validation of their network security skills and experience.

For more information about the Academic Partner Program or to apply to become an Academic Partner, visit <https://www.fortinet.com/training/academic-partner-program> or contact us at [academy@fortinet.com](mailto:academy@fortinet.com).

<sup>1</sup> [2022 Global Cybersecurity Skills Gap Report](#)

